

FAX

R. J. Reynolds Tobacco Co.
400 Raritan Center Parkway
Edison, N.J. 08837

Date 1/21/97

Number of pages including cover sheet 3

To: John Bricks

Bob Nunnink

Phone _____

Fax Phone 201-790-8755

CC: Greg Mitchell
Edmund Heller

From:

Lanny Wolfe

Phone 908-225-4774

Fax Phone 908-417-9076

Voice Mail 800-757-8255
Ext.48795

REMARKS:

☐ Urgent ☒ For your review ☐ Reply ASAP ☐ Please comment

Enclosed is the information you will need to work the February National Pack Promotion. Please pack each display with 1 plain white carton of each style Doral and 1/2 live carton of each style Doral and add to normal order for each account on the attached National Pack Promotion list week of February 3.

If you have any questions please let me know.

Thanks,

Lanny

51849 4308



R. J. Reynolds Tobacco Company
FEBRUARY '97 NATIONAL PACK PROMOTION

Account: **John Bricks #073310**

Brand Promotion		Doral Buy 2 Ctn 1 Free 4 ctn live + 2 ctn free	
--------------------	--	--	--

Display Packing

1.5 ctn Doral FFK
1.5 ctn Doral FF100
1.5 ctn Doral LTK
1.5 ctn Doral LT100

Allocation (cs)

1 Doral FFK(6M) B1G1F
1 Doral LTK(6M) "
0 Doral FFK(12M) Live
0 Doral LTK(12M) "

\$ Amount B1G1F

\$134.17

\$ Amount LIVE

Displays

\$
15

Date Product Recvd

2/3/97

Display Assembly

Immediately

Displays Shipped to Retail -
procedures required to receive .10
per ctn Category II (Plan G)
payment:

Send displays
automatically to
accounts on
attached list week of
2/3/97

Please cross out any
account that refuses
promotion and return list
to RJR

You will be credited with the
following estimated January
monthly Category II payment if all
displays are sent to accounts on
attached list by February 28, 1997

\$470.00

Packing and shipping payment if
packing is completed within 2
weeks

28.00 per 12M
case of Live
product

- ① Send #displays indicated to each account on attached National Pack Promotion list.
② Voice mail 800-757-8255 mail box #48795 to request payment before sending out displays.

51849 4309

WHOLESALE : 073310 JOHN BRICKS, INC. <DIRECT>
TEMPLATE : 700046 70200 DOR FEB B2G1F
TEMPLATE SEQ : 0002
SALES LEVEL : 12XXXX

TERR	RETAIL	ACCT	NAME	ADDRESS	CITY	ST	ZIP	QTY	TAX	CHAIN-ID	SUPPLIER	ACCT PHONE #
122604	122623	704117	BLOOMINGDALE MKT/IN	217 HAMBURG TPKE	BLOOMINGDALE	NJ	07403	1				(201)838-4554
122609		273375	CERTIFIED MARKET	37 PARK AVE	PATERSON	NJ	07501	1				(201)742-4455
133008	133020	273978	FENNERS DELI	717 OTTERHOLE RD	WEST MILFORD	NJ	07480	1				(201)697-8141
122604	122623	280577	HAVELS STATIONARY	19 CENTRAL AVE	MIDLAND PARK	NJ	07432	1				(201)652-3939
122609		661194	JC WHOLESALE	141 AVENUE B	HALEDON	NJ	07508	3		3666-0000		(201)942-3150
133009	162330	663088	LAKEVIEW PUB	1934 GREENWOOD LA	HEWITT	NJ	07421	1				(201)728-2400
122609		596593	MINI MARKET	249A UNION AVE	PATERSON	NJ	07502	1				(201)389-0386
133009	162330	273987	MOUNTAIN JUG	665 WARWICK TPKE	HEWITT	NJ	07421	1				(201)853-4544
133008	133020	628034	OAK RIDGE PUB	62 OAK RIDGE RD	NEWFOUNDLAND	NJ	07435	1				(201)208-8888
122609		273997	OLD FORGE SPIRITS	SKYLINE DR	RINGWOOD	NJ	07456	1				(201)962-7703
133008	133020	771564	RICH'S DELI	ROUTE 23	STOCKHOLM	NJ	07460	1				(201)697-7308
122102		632975	S&N MARKET	68 E 33RD ST	PATERSON	NJ	07514	1				(201)977-9611
122102		273457	SOUTHSIDE SPOT	947 MAIN ST	PATERSON	NJ	07503	1				(201)684-9276
133008		449221	THE OLD STILLWATER	MAIN STREET	STILLWATER	NJ	07875	1				(201)383-5650
133008	133020	345767	VALLEYVIEW PUB & CON	1612 UNION VALLEY	WEST MILFORD	NJ	07480	2				(201)728-9826
122609		771314	WYCKOFF WINE SPIRIT	CLINTON AVE	WYCKOFF	NJ	07481	1				(201)891-7770

PAGE BREAK TOTAL ACCOUNTS 16 TOTAL QUANTITY 19

TEMPLATE TOTAL ACCOUNTS 16 TOTAL QUANTITY 19

51849 4310